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When a Roth IRA Is a Wrong Choice



WSJ Wealth Management Expert Jonathan Guyton discusses how a Roth IRA isn't always a tax-savvy option for retirement savers. *PHOTO: ISTOCK*



By

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Contributing to a Roth individual retirement account if you meet the income requirements is standard advice. But there are cases when it may not be sound advice.

The key is whether your income “fills” the lowest tax brackets; this happens when your taxable income exceeds \$37,450 if you’re single and \$74,900 if you’re married filing jointly with your spouse. While everything below these levels is taxed at 15% or less, anything beyond is taxed at 25% or higher. That’s a big jump in tax rates! In fact, it’s the biggest in the entire tax code.

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makes the Roth-or-not decision quite straightforward. Let's say your taxable income (line 43 on Form 1040) is currently above these levels and that, beyond your matched 401(k) contribution, you want to save another \$5,000 of your salary for retirement. You could authorize this to also go to your traditional pretax 401(k). If you did and earned a 7% average annual return for the 30 years thereafter, it would become \$29,668. But this money is yet untaxed.

Because single retirees can often have \$50,000-\$60,000 incomes—and married couples \$100,000-\$120,000—while remaining in the lower tax brackets, it's very possible the tax hit will be 15% for federal tax and, say, 5% for a state income tax. (These income thresholds are indexed to inflation, so they will more than double in 30 years.)

Thus, the \$5,000 added to your 401(k) would generate \$23,734 after taxes—the 80% you get to keep—to fund future retirement income.

Might using a Roth IRA be better? No.

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The additional \$5,000 in salary you wish to save for retirement would first be subject to 25% federal and 5% state income tax, leaving you \$3,500 to put into your Roth IRA over the year. At the same 7% annual return for the next 30 years, you'd then have \$20,767.

True, this is all aftertax money;

however, it's as much as 12% less than the after-tax amount of using your 401(k) instead.

(If you actually put \$5,000 into your Roth, you also paid \$2,143 more in taxes than if you had put \$7,143 more into your 401(k).) This same rationale would lead to choosing a traditional-pretax-401(k) over the Roth version.

For any tax-nerds (like me) reading this, even if this additional pretax money in your 401(k) caused more of your future Social Security benefits to be taxable, it would take a quite unlikely alignment of the tax planets to fully wipe out this advantage.

Fortunately, you don't need a crystal ball about future tax rates to choose the more advantageous retirement saving strategy. Instead, it only requires a little tax planning savviness. If you're currently in the 25%+ tax bracket, keep piling those pretax contributions into your traditional, pretax 401(k) and forget the Roth—at least for now. It's certainly has its time and place but, for you, now is not it.

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